



Microsoft Dynamics 365 CE Senior Project Manager/Delivery Lead

WHO is HSO ProServ?

HSO ProServ is the premier provider of Microsoft Dynamics 365 cloud solutions for professional services firms and other project-driven businesses for the past 20 years. We are an 11-time Microsoft Partner of the Year and a proud member of Microsoft's elite Inner Circle representing the top 1% of Microsoft Partners worldwide. Our family of vertical solutions extend the core functionality of Microsoft Dynamics 365 to provide an unparalleled offering in the marketplace for architecture, engineering, and construction firms, accounting firms, consulting firms, and law firms. Our industry solutions include: accounting360, legal360, aec360, and consulting360.

WHY should you join us?

- We are offering a full-time position as a **D365 CE Senior Project Manager/Delivery Lead** with a competitive salary and benefit package.
- You will work for an Eleven-time Microsoft Partner of the Year award winner.
- We are on the forefront of new technologies and engage directly with the Microsoft engineering team.
- You will be working with a long tenured, highly experienced, collaborative, supportive, and a fun goal-oriented team.
- You will be part of one of the largest resource pools of any Microsoft D365 partner – bringing local expertise combined with global reach.
- We are 100% dedicated to Microsoft Dynamics 365 and the Power Platform; we have no other lines of business or competing priorities.
- You will be taking part in an exciting work environment with some of the best and most experienced Dynamics 365 Functional and Technical Consultants in the business.

WHAT do we need?

We are looking for an experienced **D365 CE Senior Project Manager/Delivery Lead**. You **MUST** have a strong background within MS D365 CE to be considered for this role.

To excel in this role, you will use your strategic outlook while maintaining a strong practical focus on day-to-day activities and changing requirements. Scope Management, schedule, budget, quality, and risks. Strong communication skills, ability to forge strong client relationships, and manage stakeholder expectations.

Key Role Responsibilities:

- Responsible for overall project or program delivery and client management.
- Accountable for delivery practices.
- Own overall project success – deliver to the contractual agreements (SOW).
- Own project financials.
- Manage Client Data Protection.
- Mentor and manage HSO staff assigned to the project.
- Contribute to estimating work effort and building project plan.



- Engage and partner with appropriate onshore, offshore and near shore team(s).
- Direct experience in consulting project management with 5+ years managing teams.
- Results-oriented, you will enjoy working with little structure, and be motivated and able to drive change.
- Core to this role is the ability to think and work systematically and logically to realize results.
- With a sound understanding of business, your career experience will demonstrate proven technical skills and knowledge, including strong communication and negotiating skills.

Technical Skills and Knowledge:

- Strong client management skills and experience working with Enterprise clients.
- Strong governance and contract management experience.
- Experience delivering agile and hybrid projects
- Preferably background in consulting experience.
- Delivery experience on MS D365 CE/CRM projects would be preferable but other applications will be considered.
- Working knowledge of Microsoft platform technologies, will have a high-level understanding of Microsoft Azure.
- Excellent communication skills, capable and confident in CxO meetings, as well as talking to and managing highly technical people.
- Process / Compliance – Highly process / quality driven, will drive compliance across teams and projects.
- Bachelor's degree in business or a technology-related field.
- Certification by the Project Management Institute (PMI), PMP is preferred, but not essential.

Travel: 25% (Suspended Due to Covid-19)

Location: Anywhere in the US with good access to air transportation

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