



Microsoft Dynamics 365 CE (CRM) Consultant

WHO is HSO ProServ?

HSO ProServ is the premier provider of Microsoft Dynamics 365 cloud solutions for professional services firms and other project-driven businesses for the past 20 years. We are an 11-time Microsoft Partner of the Year and a proud member of Microsoft's elite Inner Circle representing the top 1% of Microsoft Partners worldwide. Our family of vertical solutions extend the core functionality of Microsoft Dynamics 365 to provide an unparalleled offering in the marketplace for engineering, architecture, construction, accounting, management, and IT consulting firms. Our industry solutions include: accounting360, aegal360, aec360, and consulting360.

WHY should you join us?

- We are offering a full-time position as a **CE (CRM) Consultant** with a competitive salary and benefit package.
- You will work for an 11- time Microsoft Partner of the Year award winner.
- We are on the forefront of new technologies and engage directly with the Microsoft engineering team.
- You will be working with a long tenured, highly experienced, collaborative, supportive, and a fun goal-oriented team.
- We are committed to our service industry vertical focus – you will not be in manufacturing one week, retail the next, then distribution. You can focus and grow your skills in a single industry.
- You will be part of one of the largest resource pools of any Microsoft D365 partner – bringing local expertise combined with global reach.
- We are 100% dedicated to Microsoft Dynamics 365 and the Power Platform; we have no other lines of business or competing priorities.
- You will be taking part in an exciting work environment with some of the best and most experienced Dynamics 365 Functional and Technical Consultants in the business.

WHAT do we need?

HSO ProServ is seeking a **CE (CRM) Consultant**. They will be responsible for implementing industry solutions in the Dynamics 365 CE (CRM) platform. They will be relied upon to communicate with clients, lead meetings, participate in status calls, execute implementation tasks, design solutions to solve complex requirements and lead training sessions. Consultants should be organized and have strong time management skills as you will be participating in multiple projects in various stages of implementation. Consultants must have a firm understanding and working knowledge of the Microsoft Dynamics 365 CE (CRM) platform. This includes UI customizations, solution management, a basic understanding of development technologies (Example: when to use a plug-in vs a script), data migration practices, data integration practices, security modeling, dashboards, reporting and word template creation.



Requirements:

- A minimum of 2 years of experience working with recent versions of Microsoft CRM
- 1+ years of hands-on experience working in a consulting environment
- Excellent communication skills, written, voice and in person
- Flexibility to work in a team environment or on independent tasks
- Willing to travel for client engagements and meetings
- 1+ years of IT related Project Experience

Bonuses Qualifications:

- Knowledge of the Legal industry
- Knowledge of the AEC industry
- Knowledge of D365 F&O
- Knowledge of Dynamics AX

Travel: 33% (Post Covid-19)

Location: Remote

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